

Press Release

OpenCloud and WIT Software establish a partnership to deliver agile end-to-end RCS

WIT Software and OpenCloud share common vision and drive for streamlined communication innovation

Cambridge, UK and Lisbon, Portugal – [22 October 2013] – Telecoms software innovator OpenCloud and RCS solutions provider WIT Software today announced a partnership to provide an end-to-end Rich Communications Services (RCS) solution that enables operators to innovate and deliver services faster-to-market.

The announcement follows a recently signed partnership agreement between the two companies focussed on helping operators to address the issue of cost and time-to-market for RCS service deployments.

WIT provides an end-to-end solution that allows operators to deploy RCS that includes downloadable RCS apps for smartphones and a fully-fledged RCS Application Server. This solution is fully compliant with the GSMA backed initiative and it has been deployed by operators that have already launched RCS. This partnership will enable WIT to broaden its market opportunities by integrating its solutions with operator networks using OpenCloud's Rhino platform. Rhino provides an open service layer framework that operators can use to run Telco-grade applications, developed in-house or by third-party developers. With this in place OpenCloud's existing customers can easily deploy WIT Software's market-leading RCS solution to accelerate the rollout of RCS.

OpenCloud and WIT Software are already committed to deploy this combined solution with a major European Operator. In this case the Rhino platform is already connected to the network allowing the operator to begin integrating WIT's RCS solution immediately, a prime example of the agile service model that the joint proposition is striving to deliver.

"Competitive service innovation is essential if operators want to remain the 'go to' brands for communications," said Jeff Gordon, CEO of OpenCloud. "WIT provides the end-to-end story for RCS: the clients for handsets, and the network side applications. This streamlines the introduction of innovative RCS services. Deployment on OpenCloud Rhino adds further opportunities for competitive differentiation. Combining the flexibility of OpenCloud Rhino with WIT's market leading RCS solution creates an exciting proposition for competitive operators."

"WIT Software and OpenCloud share the same vision of enabling operators to innovate and enrich their communication services" said Luis Silva, CEO of WIT Software. "Delivering our solution on OpenCloud Rhino reduces the project cost and speeds up the time-to-market. Our collaboration demonstrates that OpenCloud and WIT can meet operator demand for a more agile model and a continuous evolution approach to keep pace with subscriber expectations."

Both OpenCloud and WIT Software will be present at Rich Communications in Berlin between 29th and 30th October 2013.

Ends

About OpenCloud

OpenCloud (www.opencloud.com) delivers open, standards-based network transformation solutions to the telecommunications industry. OpenCloud Next Generation Service Layer products enable the agile delivery of classic and telco2.0 telecommunication services at a dramatically lower price-point across next generation IP and legacy networks. OpenCloud provides Rhino, a JAIN SLEE-based Telecom Application Server, together with a portfolio of hundreds of telecom applications, a Telecom Service Broker, and a real-time charging session control point for data, voice and messaging services. OpenCloud Service Layer products use commercial-off-the-shelf (COTS) hardware and software to deliver service layer agility to networks at a radically lower price-point than traditional solutions from network equipment providers. OpenCloud is headquartered in Cambridge, UK with R&D, Engineering and Support in New Zealand and Spain and branch offices in the Singapore and Jakarta.

Visit <http://developer.opencloud.com> to join OpenCloud's growing developer community.

For further information, please contact Ash Plaskett at Babel PR
Tel: +44(0)207 434 5550
Email: opencloud@babelpr.com

About WIT Software (www.wit-software.com)

Founded in 2001, WIT Software is a well-established software house that specialises in products and solutions for advanced mobile communications, with extensive expertise in solutions relating to RCS, Mobile VoIP and IMS Applications. Located in Portugal, UK and California, the company has over 170 fulltime employees and a blue chip industry client base. For more information, please visit <http://www.wit-software.com>.

For further information, please contact Monica Garcia
Tel: +351 912 129 690
Email: monica.garcia@wit-software.com